

# The German, British and Swiss Chambers of Commerce Invite You



British Chamber  
of Commerce  
in China



**GIC AHK**  
Deutsche Handelskammer  
German Chamber of Commerce  
in China - Shanghai

Swiss Chinese  
Chamber  
of Commerce

## DAY TWO GUEST SPEAKER SESSION:

Thomas Schaefer Sharing Insights, General Manager, Lenze Shanghai, Eighteen years experience in Germany, the USA and China managing Fortune 100 international projects and enterprises with distinguished expertise in the implementation of change and turn-around management in global environments, including focus on international sales and marketing strategy development and performance improvement in sino-western operations.



**Conference Organizer and Facilitator: Mario Cavolo, Founder and President, Vision To Victory.** Six years in China providing training, coaching and conferences for Senior Executives with Nokia, Philips, GE, Knowles, Motorola, Anheiser Busch, Alcatel, Lenze, Schwing, Paulaner, Knauf, Price Waterhouse Coopers, Freudenberg Bausysteme KG...

**PROGRAM FEE:** 5600rmb per person

**INCLUDES!!** Three nights ocean view deluxe room w/balcony (single Occ.), All meals, airport pickup in Sanya, at Yu Hua Yuan Hotel on the Lu Hui Tou cliffs of Da Dong Hai beach, just a 3 minute walk down to the beach, **SATURDAY EVENING OUTING AND DINNER AT NAN TIAN HOT SPRINGS WITH 40 NATURAL SPRING POOLS**

## RSVP By February 28<sup>th</sup>

Contact To Register:

Email: [info@shanghaiexpat.com](mailto:info@shanghaiexpat.com)

Tel: 86 21 6211 1605

Fax: 86 21 5107 9300, Attn: Sanya October Event

\*All Attendees upon registration, payment is required, call your travel agent to arrange your own airfare or call Amelia Cao at 6249 1958 to join the group discounted flight we have arranged. If you wish to arrive early or depart later, extra hotel nights are 250rmb single or dbl.

## Sanya Winter 2006 Leadership Conference

**For Managers Only**  
A Leadership Summit For  
General Managers And Managing  
Directors With Roundtable and  
Workshop Sessions

Friday, Saturday, Sunday  
March 3 - 5, 2006

### Event Description and Agenda

Attendees have repeatedly noted that an excellent benefit of attending this Sanya conference is the in depth roundtable discussions on the primary challenges managers face. This 3-day event will feature a series of in depth-hosted roundtables and case study breakout sessions. Session topics will be based on the pre questionnaire assessment provided in advance by each guest listing their own main challenges and concerns running their company. The theme will focus on both operating in a global marketplace, and the specific issues and challenges related to doing business in Mainland China. **Expected Attendance:** Only 15 to 21 participants with sessions in groups of 5 to 7.

**Day One:** Introductions and Networking (1 hr) Overview of Effective Leadership (1.5hr) Roundtable: Key Issues Facing MNC Managers (2 hr) Lecture Session: Understanding Motivation and Decision Making (1.5 hr)

**Day Two:** Guest Lecture with Thomas Schaefer, GM, Lenze China Ltd. (2.5 hrs) This insightful lecture and frank discussion revealing his firm's Vision, Mission, Targets, Core Values, KPI's, Processes, Profiles and Training Plan, followed by Afternoon Breakout Sessions (3 hours)

**Day Three:** Roundtable: Moving Toward Solutions For The Present and Future; Lecture Session: Better Questions Better Answers; Wrap-up Discussions, 3pm Adjourn